

# KARSTEN MAU

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Last updated: July 10, 2024

## Current position

### **Maastricht University**

School of Business and Economics, Department of Economics

Assistant Professor of Economics (tenured), 01/01/2022 –

Program Director BSc EBE/IB Specialization Emerging Markets, 01/09/2022 –

## Main areas of research

International Trade and Economic Development, Globalization and Structural Change, Trade Policy

## Previous positions

### **Maastricht University**

School of Business and Economics, Department of Economics

Assistant Professor of Economics (tenure track), 01/12/2017 – 31/12/2021

### **Leuphana University of Lüneburg**

Post-doc Researcher/Lecturer, 10/2015 – 11/2017

### **University of Bielefeld**

Research Assistant, 04/2015 – 09/2015

### **German Institute for Global and Area Studies (GIGA)**

Research Assistant, 02/2011 – 01/2015

## Education

### **University of Hamburg**

Dr. rer. pol. Economics (PhD equivalent), 06 October 2015

DISSERTATION TITLE: “Essays in International Economics: China’s Exports, Growth, and Comparative Advantage”

COMMITTEE: Prof. Erich Gundlach; Prof. Michael Funke; Prof. Emma Aisbett

## University of Leipzig

Diplom Economics (Master equivalent), 2010

THESIS TITLE: “Economic Integration in the Western Balkans: An Empirical and Theoretical Analysis of Regional and Sectoral Trade Patterns within the EU Integration Framework”

FIELDS OF SPECIALIZATION: International Economic Relations, Macroeconomics, Econometrics

## Publications and ongoing research

### Journal articles (peer-reviewed)

“Foreign supply shocks and the structure of trade in a small open economy,” *De Economist*, 2023, 171: 303-342 (with Jonas Böschemeier)

“Rising wages and Intra-country Industry Relocation: Evidence from China,” *Open Economies Review*, 2023, 34: 579-615 (with [Mingzhi Xu](#) and Yuting Li)

“One Belt, One Road, One Way? Where European Exporters Benefit from the New Silkroad,” *Review of World Economics (Weltwirtschaftliches Archiv)*, 2023, 159: 257-297 (with Rosalie Seuren)

“Delivery Times in International Competition: An Empirical Investigation,” *Journal of Development Economics*, 161, March 2023. (with [Andrea Ciani](#))

“On ‘Trade-induced Technical Change: The Impact of Chinese Imports on Innovation, IT and Productivity’,” *Review of Economic Studies*, 2021, 88(5): 2555–59. (with [Douglas L. Campbell](#))

“Trade Shocks and Firms’ Hiring Decisions: Evidence from Vacancy Postings of Chinese Firms in the Trade War,” *Labour Economics*, 2021, 71: 102021. (with [Chuan He](#) and [Mingzhi Xu](#))

“Foreign Competition and Quality Sorting: Overlaps in Chinese and US Exports,” *The World Economy*, 2019, 42(8): 2300-25

“US Policy Spillover? China’s Accession to the WTO and its Rising Exports to the EU,” *European Economic Review*, 2017, 98C: 169-188

“Export Diversification and Income Differences, Reconsidered: The Extensive Product Margin in Theory and Application,” *Review of World Economics (Weltwirtschaftliches Archiv)*, 2016, 154(2): 351-381

### Book chapters

“The EU as a Geoeconomic Actor? A Review of Recent European Trade and Investment Policies”, in M. Babic *et al.* (eds.), *The Political Economy of Geoeconomics: Europe in a Changing World*, (2022), International Political Economy Series, Chapter 5: 107-136. (with Clara Weinhardt and Jens Hillebrand Pohl)

### Working papers

“Firms’ financial vulnerabilities during COVID-19: Was the French support package too generous?” *Sciences Po OFCE Working Paper* n° 02/2023, 2023 (with Sarah Guillou and [Tania Treibich](#))

### Work in progress

“Investment Screening in the EU” (with [Francesco Paolo Conteduca](#))

“International transport infrastructure and regional economic development” (with [Mingzhi Xu](#) and Yawen Zheng)

“The granularity of market access and economic development” (with [Guzman Ourens](#))

“Special Economic Zones and Industrial Upgrading: Evidence from Vietnamese Firms” (with Thao Trang Nguyen and Tania Treibich)

“Inferring input-output linkages from firm-level trade data” (with Antonio Vicencio)

“Social globalization and female empowerment in Sub-Saharan Africa” (with Giulia Piccillo and Juul Vissers)

## Seminars and conferences

### Organization

19th ISGEP Workshop: “Trade and productivity upgrading: experiences from advanced and emerging economies”, 27-28 June 2024, Maastricht University

[MORSE Conference - Thematic sessions on Trade shocks and resilience in open economies](#), 23-25 October 2023, Maastricht University

[Workshop on Globalization and Structural Change](#): 23-24 October 2019, Maastricht University

[Research Seminar at Department of Macro, International and Labor Economics \(MILE\)](#), 2018–2024

### Presentations<sup>1</sup>

2024 Universit'e de Namur\*; KU Leuven\*; University of Groningen\*; 19th Danish International Economics Workshop, Aarhus/Denmark; EUROFRAME Conference, Kiel/Germany

2023 ETSG Conference, Surrey/UK; 13th Conference on Economics of Global Interactions, Bari/Italy; 7th InstED Workshop, Lancaster/UK; IfW Kiel\*

2022 University of Lancaster\* (virtual); FIW conference 2022 (virtual); University of Gdansk\* (virtual), Maastricht-York Economics Workshop

2021 Global Economic Policy Group (virtual meeting); ERA Webinar: “The New Industrial Strategy for (Post-Pandemic) Europe”; ETSG Conference, Ghent/Belgium; ISGEP Workshop “Firms, Networks, and Globalisation”, Nice/France; EIS online workshop “International Trade, Covid-19 and Supply Chain Disruptions”, 7th EIITF Conference (Kolkata, virtual)

2019 Industrial Organization and Spatial Economics (IOSE), St. Petersburg/Russia; Economics of Global Interactions (EGI), Bari/Italy; ISGEP Workshop “Trade policy and firm performance”, Trento/Italy; UM Workshop “Globalization and Structural Change”, Maastricht/Netherlands

2018 ETSG Conference, Warsaw/Poland

2017 Lunchtime Seminar in International Economics, Institute for the World Economy (IfW), Kiel; ETSG Conference, Florence/Italy; Economics of Global Interactions (EGI), Bari/Italy; Research Seminar at the Department of Economics, Maastricht (job talk); Institute of Economics Research Seminar, Lüneburg

2016 Research Seminar at the Faculty of Economics, University of Hagen; Ljubljana Empirical Trade Conference (LETC), Izola/Slovenia

2015 3rd East-Asian German Alumni Symposium on Life Science, Hangzhou/China\*; ETSG Conference, Paris/France; Lunchtime Seminar in International Economics, Institute for the World Economy (IfW), Kiel; Brown Bag Lunch Seminar in Economic Theory, Bielefeld University; Workshop Internationale Wirtschaftsbeziehungen (International Economic Relations), Göttingen

2014 Workshop Internationale Wirtschaftsbeziehungen (International Economic Relations), Göttingen

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<sup>1</sup>\* = Invited talks

2013 Lunchtime Seminar in International Economics, Institute for the World Economy (IfW), Kiel; INFER Workshop on Firm and Product Heterogeneity in International Trade, KU Leuven; PhD Seminar, University of Hamburg; Workshop Internationale Wirtschaftsbeziehungen (International Economic Relations), Göttingen

2012 Annual Doctoral Research Seminar, Research Committee on Development Economics, Verein für Socialpolitik (German Economic Association), Berlin (Germany)

## Grants, honors, and awards

GSBE Grant for Organization of Conferences (5,000 Euro), 2023

GSBE Grant for fully funded PhD position (International Supply Chains and Economic Resilience)

Communicating Europe Award for Outstanding Interdisciplinary Research awarded for book chapter on “The EU as a geoeconomic actor? A review of recent European trade and investment policies” (with Jens Hillebrand Pohl and Clara Weinhardt). 2022.

Studio Europa, Maastricht Working on Europe, Grant for Fundamental Interdisciplinary Research, 2020-21 (joint with Clara Weinhardt and Jens Hillebrandt-Pohl)

GSBE Small Scale Research (SSR) Grant (4,000 Euro), 2020-23

GSBE Grant for Organization of Conferences (5,000 Euro), 2018

Leuphana Travel Grant for International Collaboration, 2017

Leuphana Young Researcher Award for Outstanding Publications (300 Euro), 2016

DAAD Grant for Conference Participation, 2012

## Teaching and supervision

### Courses taught

#### **Maastricht University** (current)

- International Trade (EBC2014), Economics and Society in Contemporary Asia (EBC2037/SSC3041), Trade, FDI and Global Value Chains (EBC4253), International Economic Relations (EBC1030), Global Citizenship in Emerging Markets (EBS2077)

#### **Maastricht University** (past)

- Environment and Economy (GLO1401), International Macroeconomics (SSC2038), Development Economics (SSC2043)

#### **Leuphana University of Lüneburg** (Oct. 2015-Nov. 2017)

- Trade Policy (Master), Microeconomics 1&2 (Undergrad), Macroeconomics 1, (Undergrad)

#### **University of Bielefeld** (Apr. 2015-Sept. 2015)

- Economic Policy, Tutorials (Undergrad)

#### **University of Hamburg** (Oct. 2012-Mar.2015)

- Macroeconomics (Undergrad), Growth Theory (Undergrad)

## **Development of educational programs**

- IB/EBE BSc specialization: Emerging Markets (ongoing)
- BA Global Studies at Maastricht University (launched in 2020)

## **Other services to the profession**

### **Administrative duties and appointments**

#### *Maastricht University*

- Member of the Program Committee for BSc. Global Studies, since 2022
- Member of the Program Committee for Economics at SBE, 2019-2022
- Bachelor students admissions: Economics and Business Economics (EBE), 2019

#### *University of Lüneburg*

- Member of Faculty Research Council, 2017

### **Referee services**

Bulletin of Economic Research, Economics e-Journal, Journal of Chinese Economic and Business Studies, Journal of Development Economics, Review of World Economics, The World Economy, Labour Economics, Review of International Economics, American Economic Review - Insights, Journal of Political Economy, De Economist, American Economic Journal: Policy, International Journal of Industrial Organization